

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Bangkok, Thailand

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 53\1,312

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hapag-Lloyd	23%	1%	28 Days	\$90.00	\$5	AI							\$1,853
APL	17%	9%	24 Days	\$90.00	\$5	AI							\$1,853
OOCL	15%	5%	17 Days	\$90.00	\$5	AI							\$1,853
Mitsui OSK	13%	8%	21 Days	\$90.00	\$5	AI							\$1,853
Yang Ming	11%	30%	24 Days	\$90.00	\$5	AI							\$1,853
Sea-Land	10%	5%	21 Days ⁴	\$90.00	\$5	AI							\$1,853
NYK Line	10%	3%	25 Days	\$90.00	\$5	AI							\$1,853
Neptune	1%	0%	27 Days	\$90.00	\$5	AI							\$1,853
Evergreen	0%	24%	33 Days	\$91.00	\$5						\$22	18.144 KT	\$2,301

⁴ Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Busan, South Korea

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 323\3,767

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Hanjin	26%	29%	10 Days	\$93.00	\$5	AI	AI						\$1,911
Hyundai	24%	22%	12 Days	\$93.00	\$5	AI	AI						\$1,911
Zim Line	18%	18%	15 Days	\$205.00	\$5	AI	AI						\$4,095
OOCL	10%	5%	17 Days	\$93.00	\$5	AI	AI						\$1,911
Senator	9%	7%	14 Days	\$104.00	\$7	AI	AI						\$2,165
Cho Yang	4%	5%	12 Days	\$101.00	\$5	AI	AI						\$2,067
Neptune	4%	4%	12 Days	\$93.00	\$5	AI	AI						\$1,911
MWHL	4%	0%	14 Days ⁴	\$85.00	AI	AI	AI						\$1,658

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Ho Chi Minh, Vietnam

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 12\163

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>								<i>Size</i>	<i>ContainerRate</i>
					<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>		
Hanjin	100%	77%	29 Days	\$141.00	\$5						\$22		\$3,276
Yang Ming	0%	13%	24 Days	\$142.00	\$5	AI							\$2,867

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hong Kong

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 6\1,606

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	0%	16 Days	\$61.00	\$5	AI							\$1,287
Senator	0%	25%	15 Days	\$86.00	\$7	AI							\$1,814
APL	0%	22%	16 Days	\$62.00	\$5	AI							\$1,307
Mitsui OSK	0%	17%	16 Days	\$62.00	\$5	AI							\$1,307
Sea-Land	0%	12%	14 Days	\$62.00	\$5	AI							\$1,307

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Hsingkang, China

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 226\2,231

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	45%	12%	18 Days	\$1,510 ¹	AI	AI							\$1,510
Neptune	19%	3%	17 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
Hanjin	17%	1%	19 Days	\$65.00	\$100 ¹	AI							\$1,368
OOCL	10%	10%	18 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
APL	9%	33%	21 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Jakarta, Indonesia

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 119\2,166

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Neptune	47%	6%	25 Days	\$96.00	\$5	AI							\$1,970
Evergreen	14%	16%	25 Days	\$96.00	\$5						\$22	18.144 KT	\$2,399
Cho Yang	11%	5%	17 Days ⁵	\$111.00	\$5	AI							\$2,262
Mitsui-OSKL	10%	6%	16 Days	\$96.00	\$5	AI							\$1,970
Yang Ming	8%	16%	13 Days	\$96.00	\$5	AI							\$1,970
Hyundai	7%	13%	23 Days	\$80.00	\$5	AI							\$1,658
OOCL	3%	8%	25 Days	\$96.00	\$5	AI							\$1,970

5 Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Keelung, Taiwan

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 47\843

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
OOCL	32%	10%	14 Days	\$66.00	\$5	AI	9%						\$1,500
Evergreen	26%	28%	17 Days	\$62.00	\$5		9%				\$22		\$1,844
Senator	26%	19%	15 Days	\$72.00	\$7	AI	9%						\$1,667
Yang Ming	9%	22%	13 Days	\$66.00	\$5	AI	9%						\$1,500
Mitsui OSK	6%	4%	16 Days	\$66.00	\$5	AI	9%						\$1,500
Hanjin	2%	0%	14 Days	\$56.00	\$5		9%				\$22		\$1,717
Sea-Land	0%	16%	16 Days	\$66.00	\$5	AI	9%						\$1,500

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Kobe, Japan

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 120\1,240

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	74%	42%	13 Days	\$40.00	\$5	\$26	43%						\$1,720
Neptune	13%	1%	17 Days ⁵	\$40.00	\$5		43%						\$1,213
Mitsui OSK	8%	8%	12 Days	\$40.00	\$5	AI	43%						\$1,213
APL	5%	7%	11 Days	\$40.00	\$5	AI	43%						\$1,213
Evergreen	2%	2%	13 Days	\$40.00	\$5		43%				\$22	18.144 KT	\$1,642

⁵ Transit time is based on departure from Los Angeles, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Manila, Philippines

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 17\687

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Yang Ming	88%	5%	21 Days	\$107.00	\$5	AI							\$2,184
Evergreen	12%	2%	20 Days	\$108.00	\$5						\$22	18.144 KT	\$2,633
MWHL	0%	83%	21 Days ⁴	\$1,460 ¹	\$100 ¹	AI							\$1,460

1 Rate is per container

4 Transit time is based on departure from Long Beach, CA.

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To PT Kelang, Malaysia

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 4\18

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
Yang Ming	75%	17%	23 Days	\$123.00	\$5	AI							\$2,496
NYK Line	25%	6%	32 Days	\$123.00	\$5	AI						18.144 KT	\$2,496
Senator	0%	44%	22 Days	\$128.00	\$7	AI							\$2,633
Hyundai	0%	17%	23 Days	\$122.00	\$5	AI							\$2,477
Evergreen	0%	11%	24 Days	\$123.00	\$5	AI						18.144 KT	\$2,496

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Shanghai, China

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 141\3,121

Surcharges:

Carrier	Market Share	Market Share CY	Transit Time	Ocean Rate	BAF	CY	CAF	THC	CFS Rec	ARB	Cotton R.	Size	ContainerRate
COSCO	43%	17%	25 Days	\$1,510 ¹	AI	AI							\$1,510
Evergreen	22%	5%	25 Days	\$65.00	\$5						\$22	18.144 KT	\$1,794
CNFT	18%	11%	none										
OOCL	9%	21%	16 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
Sea-Land	4%	18%	23 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
	4%	18%	23 Days	\$1,090 ¹	\$100 ¹	AI							\$1,190
Hanjin	2%	4%	14 Days	\$65.00	\$100 ¹	AI							\$1,368

¹ Rate is per container

Ocean Rate Bulletin

L.A./L.B./Oakland Ports To Singapore

Raw Cotton

Monthly Market Share For: August 1997

Month\Year: 1\24

Surcharges:

<i>Carrier</i>	<i>Market Share</i>	<i>Market Share CY</i>	<i>Transit Time</i>	<i>Ocean Rate</i>	<i>BAF</i>	<i>CY</i>	<i>CAF</i>	<i>THC</i>	<i>CFS Rec</i>	<i>ARB</i>	<i>Cotton R.</i>	<i>Size</i>	<i>ContainerRate</i>
Hyundai	100%	8%	22 Days	\$108.00	\$5	AI	15%						\$2,519
Cho Yang	0%	50%	22 Days	\$114.00	\$5	AI	15%						\$2,654
Mitsui OSK	0%	38%	21 Days	\$109.00	\$5	AI	15%						\$2,542
Sea-Land	0%	4%	23 Days	\$109.00	\$5	AI	15%						\$2,542